

9 core competencies of an effective leader

1. The ability and willingness to take on any and all inner stances.
2. Precise communication skills.
3. Keen observation skills and the ability to connect the dots.
4. Quickly getting at sources.
5. Detecting bullshit from self and others.
6. The ability to generate commitment from self and others.
7. The capacity to get people enrolled.
8. Distinction making.
9. Relentless and rigorous preparation and practice.

Core questions

What's your minimum and maximum?

What would constitute success to you?

So you don't know _____ and you want some help with it?

(There are 3 issues you need to think about.)

(There are 3 reasons for that.)

(No argument but let me bring up 3 issues.)

